

Leading Trading Platforms

Technology Provider







About Hybrid Solutions

Hybrid Solutions is a trusted trading technology provider that has been serving brokers and financial institutions since 2002. We equip them with advanced trading platforms like Vertex and HS Trader, designed to support the smooth and efficient trading operations of their clients.

Our product suite includes a comprehensive range of offerings, including trading platforms with fulback-end technology, CRM and Liquidity Providers, API toolkits, secure trading infrastructure, partnership programs, and much more. We have built a trading infrastructure for stable and efficient use access across all versions and devices.



With Hybrid Solutions, brokers and financial firms get technology that simplifies operations and supports their growth. Our long-standing industry presence, strong collaborations, and dedication to continuous improvement make us a reliable partner in the trading world.



CEO Message

Hybrid Solutions has always been about building solutions that truly work for brokers. Technology should empower businesses, not restrict them, and that is the mindset we continue to push forward.
Our team listens, innovates, and adapts. Every advancement in Vertex and HS Trader reflects years of industry insight, direct client feedback, and a deep understanding of what brokers need to stay ahead.

As we move forward, our focus stays toward expanding and enhancing our offerings in ways that make a real impact on our clients worldwide. The markets are always changing, and so are we. Hybrid Solutions will continue to lead with efficiency and a dedication to real progress.



We Provide B2B Trading Technology Solutions

Hybrid Solutions offers financial firms and brokers **trading technology that works for them:** stable, powerful and built for the modern markets. Our platforms, **Vertex** and **HS Trader** do not overcomplicate things. Instead, they provide solutions that firms can trust, use and grow with.

Our Vision

The industry is full of trading platforms but not all of them are built with traders and brokers in mind. We believe trading technology should do more than just simple work. Instead, it should **give businesses an edge.** Our goal is to create solutions that are intuitive, f**lexible and built for the future.** We are here to change what people expect from trading software and push the industry forward.

Our Mission

We aspire to reach our goals and grow our presence by constantly refining our platforms based on real client feedback, making sure they align with the needs of today's trading world. With powerful solutions like Vertex and HS Trader, we strive to boost efficiency and equip brokers with the right tools for success. Our dedication to innovation, flexibility, and smooth integration fuels our growth and reinforces Hybrid Solutions as a key player in trading technology industry.





Our Team



Ahmad Al Ramahi CEO



Ahmad Khalil Deputy CEO



Hasan Abu Krayem Head of Software Development Department



Emran Hamdan Head of Software Developers



Sara Jibran Marketing Manager



Mahdi Al Momani Service Delievery Management



Karthik Shetty Tech Sales Manager



Khader Awwad Head of Technical Support Department

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Extensive Offerings for Brokerage Management

Full-Featured Trading Platforms: VertexFX & HS Trader

Hybrid Solutions offers two powerful trading platforms to help brokers run their businesses efficiently: Vertex and HS Trader.

VertexFX is an award-winning trading platform built for market makers, financial institutions, and brokers looking for a reliable and fully equipped solution.





HS Trader is the next-generation trading platform that combines scalability with simplicity.

Both platforms come packed with the tools needed to support your brokerage's success.



Seamless Client Management with CRM

A **good CRM system** is essential for brokers to manage client relationships effectively. But choosing the right CRM can be overwhelming

Instead of just offering one CRM, Hybrid Solutions connects brokers with top-tier CRM providers. Acting as a bridge between brokers and CRM companies, Hybrid Solutions helps brokers find the best system for their needs.

With **Hybrid Solutions as the middle party**, brokers **can choose the best CRM for their business** and enjoy smooth integration with their trading platforms.





Built-in Commission System

Managing commissions can be complex, but **Hybrid Solutions simplifies the process.**

Our **IBA Referral Program** is designed so that every time a trader opens or closes a position, a commission is deducted based on predefined criteria. This commission is then distributed among relevant parties, including Introducing Brokers (IBs) and referral partners.

With a transparent and automated system, IBs and affiliates earn a share of the trading commissions generated by their referred clients. Brokers can customize commission structures, track earnings in real-time, and manage smooth payouts all within a streamlined framework that works effortlessly.

Liquidity Providers

Liquidity is essential for smooth trading, and Hybrid Solutions makes it easy to connect with top liquidity providers. Brokers can access a network of **15+ liquidity providers** and get access to tight spreads and fast trade execution.

Simply provide us with the **API and documentation,** and we will handle the integration for you. This means brokers can offer the best liquidity to their traders without the headache of technical setup.







ISVs and Vertex Trading Language (VTL) Script

Vertex Trading Language (VTL) is an exclusive scripting language formulated for traders, analysts, and strategy developers. It allows users to create Expert Advisors (EAs), Auto Traders, Robots, Alerts, and Custom Indicators with fully automated execution.

VTL includes both Server-Side and Client-Side scripting, giving developers the ability to run automated strategies directly on Vertex servers or client terminals. A built-in editor makes it easy to write and test scripts, and a dedicated community forum provides additional support.

The **ISV program** enables developers to create **custom plugins and trading tools** using **Vertex APIs**, allowing them to expand their business by offering innovative solutions to brokers.

Fully Hosted Trading Technology and White Label Solutions

Hybrid Solutions provides a **fully hosted trading solution,** covering everything from platform management to security and backend technology.

Our clients can benefit from a **complete white-label system,** allowing them to customize the platform with their branding while outsourcing the technical maintenance. The service includes secure hosting, continuous updates, and full infrastructure

support, so brokers can focus on business growth while Hybrid Solutions handles the technology.







In-App Support

Hybrid Solutions provides **direct in-app support** to brokers.

Support teams are available for technical troubleshooting, platform guidance, and trade execution issues. If a client needs help with trading platform features, CRM setup, or liquidity integrations, the in-app support makes sure that everything is taken care of quickly and efficiently.





Built-in Trading View Charts

Hybrid Solutions has integrated **TradingView** charts into its platforms. The built-in charting features include custom indicators, real-time data feeds, and advanced technical analysis tool.

With this integration, brokers can provide their clients with **high-quality charting and seamless market tracking,** enhancing the overall trading experience.



One Provider. Diverse Solutions

Complete Trading Ecosystem

Hybrid Solutions delivers an all-in-one trading infrastructure, architected to support brokers, traders, and developers with innovative technology and effortless connectivity.

Scalable & Secure Architecture

Built to handle high-volume trading with ultra-low latency and cloud-hosted reliability.

White-Label Solutions

Customized branding and deployment tailored to your brokerage needs.

Advanced Trading Technology

A full suite of tools, including API suite, VTL, and Backoffice for custom development.

End-to-End Broker Management

Integrated CRM, liquidity providers, and reporting tools for complete control over your brokerage operations.









Hybrid Solutions, UAE

Hybrid Solutions, <u>India</u>

Our Offices

Hybrid Solutions Middle East FZ-LLC <u>Headquarters</u>

Address:

FDRK0813, Service Block, Al Jazirah Al Hamra, RAKEZ

Business, Zone - FZ, Ras Al Khaimah, UAE. REGISTRATION NUMBER: 5006719

Hybrid Services for Tech Studies and Consultancy LTD

<u>Technical Development & Operations</u>

<u>Office</u>

Address:

Address: Wasfi Al-Tal Street, Wahat Amoun Complex, 6th Floor, P.O. Box 2353 Amman 11910 Jordan REGISTRATION NUMBER: 200176683

HYBRID SOLUTIONS EST. 2002



www.hybridsolutions.com

sales@hybridsolutions.com







+971 43 751 442



800-VertexFx (80083783939) (UAE only)



